

# **Stanton Communications Agency Background & Capabilities**





#### AGENCY BACKGROUND

Established<br/>Independent<br/>Experienced

Stanton Communications, Inc. is an international public relations firm specializing in helping companies achieve brand distinction and market leadership. Our strategic process informs creative campaigns for brands across a broad spectrum of industries, including the senior living industry. We are fully independent and wholly dedicated to helping our clients inform, influence and inspire their audiences.

We are proud to be recognized for our capacity to combine serious strategic thinking with highly creative execution, and for conducting client initiatives with tremendous agility. We enjoy a more than 30-year record of driving progress for clients of all sizes. Our work has been recognized with national and international awards for communication excellence.

## We Help Companies...

- Build awareness& market share
- Expand brand recognition
- Amplify successes
- Inspire advocates& motivate action

- Bolster thought leadership
- Build followership& discussion
- Enhance reputation & distinction

## **Core Competencies**



**Marketing Communications** 



Public Affairs



**Creative Services** 



**Strategic Planning** 



Digital Media



Media Relations



Crisis Management



**Event Planning** 



**Spokesperson Preparation** 

### **Agency Leadership**



#### Peter V. Stanton, CEO

Peter V. Stanton is a public relations professional with more than 40 years of diversified experience working for clients ranging from professional societies and industry organizations to Fortune 100 corporations. He currently heads the firm he founded in 1989 which is now a leading independent communications consultancy with offices in Washington, D.C., and New York. Stanton Communications also maintains a network of U.S. and international associates through the firm's membership in international consortia of independent firms and with our own bilateral joint venture agencies based in Germany providing Pan-European communication services and South America, providing Pan-LATAM capability.

Prior to founding his firm, Peter spent nearly a decade as an officer of the international public relations agency MSL/Publicis where he was responsible for legislative and policy communications. Peter is a frequent speaker and writer on public relations and marketing communications. He is an accredited member of the Public Relations Society of America and its Counselors Academy. Peter is the recipient of numerous awards for his communications programs including multiple Silver Anvils and Gold Quills, the highest honors presented in the public relations profession.



#### Lori A. Russo, President

Lori is a 21-year veteran of Stanton Communications and brings the experience of organizing and implementing complex mainstream and new media programs for clients throughout the firm's practice areas. She has led strategic programs for clients including W. L. Gore & Associates (makers of GORE-TEX®), Live! Casino & Hotel, the Maryland Office of Tourism, the American Statistical Association, and others.

Lori has worked extensively with national and trade media and is an active member of the National Press Club, serving on its prestigious Headliners Committee. She was named one of PRWeek magazine's "40 Under 40" in the profession. Prior to joining Stanton Communications, Lori was a news producer and assignment editor at an ABC Television affiliate. This experience affords her an insider's understanding of news decision-making and news gathering practices.

#### **Agency Leadership**



#### **Emily Wenstrom, Vice President**

Emily Wenstrom has nearly 15 years of experience developing integrated campaign strategies encompassing public relations, content marketing and digital platforming. She organizes teams to implement strategic messaging into compelling communications across written, graphic and video content to inspire and mobilize audiences.

Emily has prepared subject matter experts for Congressional hearings, executed public relations outreach for the College World Series, and supported event planning for the 2015 Papal Visit to New York. Her clients have included Southland Engineering, American Statistical Association, and the International Coaching Federation.



#### Donna Leinwand-Leger, Senior Advisor

Donna is the former managing editor of USA TODAY. She served in various roles at the news organization, including managing editor for breaking news. Before becoming an editor, she worked as a reporter covering breaking news, national and international crime, terrorism and disasters. Her reporting assignments took her to Europe and elsewhere around the world covering wide ranging stories and events. She has also reported for The Miami Herald and the Knight-Ridder Washington bureau.

Donna is a past president of the National Press Club and has previously served as chairman of the Board of Governors. She serves on the Board of Visitors for the University of North Carolina at Chapel Hill School of Journalism and Mass Communications and the board of the National Press Foundation in Washington, D.C. She was a Media Leader at the World Economic Forum, Davos in 2018.

#### **OUR PHILOSOPHY**

#### Our philosophy is simple: clients first.

As an independent agency, we do not answer to a parent firm or external shareholders imposing earnings demands that drive up client budgets.

We assign senior professionals to the work and maintain a long-term focus on our client relationships rather than the achievement of quarterly forecasts for shareholders.



#### **CORPORATE CLIENTS**

From discrimination lawsuits to addressing economic impact numbers to full-blown crises, Stanton Communications works with clients to create aggressive media outreach campaigns that target key national business, lifestyle and consumer print, broadcast and online media. Our goals are to garner positive visibility for our clients and either change or reinforce perceptions with current facts.

## **Otera Capital**

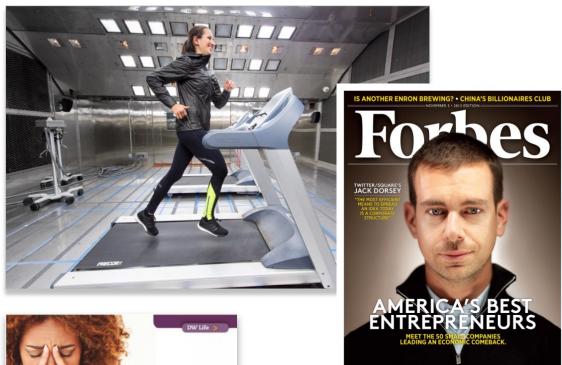
Strategic Real Estate Investing

#### W. L. Gore & Associates

**GORE-TEX®** Consumer Apparel

## International Coaching Federation

**Global Professional Organization** 













#### THOUGHT LEADERSHIP

Bylines

**Partnerships** 

Platforms & Speaking Opportunities

Issue Engagement

**Blog Posts** 

**Interviews & Commentary** 







#### McKnight's **SENIOR LIVING**

News, perspective and analysis

COVID-19 shouldn't stop senior living operators from planning for the future: speakers









Shortly after the COVID-19 pandemic began, Asbury Communities President and CEO Doug Leidig knew he needed to abandon his firm's current five-year strategic plan, which was supposed to be in place until 2022.

"COVID-19 is a strategy-triggering event," Leidig said Tuesday during a presentation at the LeadingAge Annual Meeting Virtual Experience. The firm decided to shave a year off their current plan and develop a new "master plan" that begins in January 2022 and will run for no longer than three years. "COVID brought to light so many new opportunities and we realized we need to become much more agile," he added.





#### **CREATIVE**

Branding Infographics Social Images Video









#### THANK YOU

30+ year track record of client success

Top tier **media**, **influencer** and **social** engagement

Smart people & fun to work with